

# BUYING A HOLIDAY HOUSE IN SWITZERLAND

A STRUCTURED PROCESS. EXPERT GUIDANCE. PEACE OF MIND.

Purchasing in Switzerland is straightforward with the right guidance. Here's how we turn your dream into your new retreat.



<p><b>1</b></p> <p><b>INITIAL CONSULTATION</b></p> <ul style="list-style-type: none"> <li>We get to know you, your lifestyle, needs and goals.</li> <li>We explain the Swiss market and answer your questions.</li> </ul>	<p><b>2</b></p> <p><b>SEARCH &amp; SELECTION</b></p> <ul style="list-style-type: none"> <li>We handpick suitable properties, including off-market opportunities.</li> <li>We arrange viewings and provide local insights.</li> </ul>	<p><b>3</b></p> <p><b>DUE DILIGENCE &amp; ADVICE</b></p> <ul style="list-style-type: none"> <li>We analyze the property, legal situation and building regulations.</li> <li>We arrange you with trusted local experts (lawyer, tax advisor, notary, etc.).</li> </ul>	<p><b>4</b></p> <p><b>OFFER &amp; NEGOTIATION</b></p> <ul style="list-style-type: none"> <li>We develop the right strategy and negotiate the best terms on your behalf.</li> <li>You benefit from our experience and local network.</li> </ul>	<p><b>5</b></p> <p><b>RESERVATION AGREEMENT</b></p> <ul style="list-style-type: none"> <li>Once terms are agreed, a reservation agreement is signed (usually with a deposit).</li> <li>The property is taken off the market.</li> </ul>	<p><b>6</b></p> <p><b>PURCHASE AGREEMENT</b></p> <ul style="list-style-type: none"> <li>The sales contract is drafted and reviewed by the notary.</li> <li>You sign the contract.</li> <li>Application permit foreign ownership.</li> </ul>	<p><b>7</b></p> <p><b>OWNERSHIP TRANSFER</b></p> <ul style="list-style-type: none"> <li>The notary completes the legal transfer.</li> <li>Ownership is registered in the land register.</li> </ul>	<p><b>8</b></p> <p><b>TAKING POSSESSION</b></p> <ul style="list-style-type: none"> <li>You receive the keys to your new home.</li> <li>We support you with utilities, insurance and local setup.</li> </ul>	<p><b>9</b></p> <p><b>ENJOY YOUR SWISS RETREAT</b></p> <ul style="list-style-type: none"> <li>Your home, your lifestyle.</li> <li>We remain at your side for any future needs.</li> </ul>	<p><b>10</b></p> <p><b>LONG-TERM VALUE</b></p> <ul style="list-style-type: none"> <li>We help you preserve and grow the value of your property.</li> <li>Advice on rentals, renovations and resale if needed.</li> </ul>
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**LOCAL EXPERTISE**  
In-depth knowledge of regions, regulations and market dynamics.



**EXCLUSIVE ACCESS**  
Access to off-market properties and our trusted network.



**DISCRETION**  
Your privacy and interests are always protected.



**INDEPENDENT ADVICE**  
We represent your interests, not the seller.



**BEYOND THE SALE**  
We build lasting relationships, not just transactions.



**Swiss Advisory Services**

Your trusted advisor for international buyers  
of Swiss property

International by Mindset  
Swiss by Expertise

[www.swissadvisoryservices.com](http://www.swissadvisoryservices.com)